

Message Text

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PAGE 01 STATE 072253

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INFO OCT-01 ARA-10 ISO-00 EB-07 FEA-01 USIA-15 /034 R

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FM SECSTATE WASHDC

TO AMEMBASSY LA PAZ PRIORITY

INFO AMEMBASSY BRASILIA PRIORITY

AMEMBASSY BUENOS AIRES PRIORITY

AMEMBASSY CARACAS PRIORITY

AMCONSUL SALVADOR PRIORITY

AMCONSUL SAO PAULO PRIORITY

UNCLAS STATE 072253

E.O. 11652: NA

TAGS: BEXP, BL, BR, AR

SUBJECT: CHEMICAL-PETRO CHEMICAL TRADE MISSION TO
SOUTH AMERICA

REF: (A) LA PAZ UNCLAS 1779 (B) LAPAZ 860

1. MISSION MEMBER, SAMUEL A. GARDNER, DIRECTOR COMMERCIAL
DEVELOPMENT FOR DAVY POWERGAS PLANS VISIT LA PAZ BASED ON
INFO REFTELS. ITINERARY AS FOLLOWS: DEPART BUENOS AIRES
WEDNESDAY, APRIL 16 AT 1420 VIA L0 923 ARRIVE LA PAZ 1755;
DEPART LA PAZ SATURDAY A.RIL 19 AT 0935 VIA BN 970 FOR
RETURN U.S. KINDLY RESERVE SINGLE ROOM HOTEL LIBERATADOR
ACCORDINGLY.

2. GARDNER HAS DIRECT REP LA PAZ, MR. CARLOS HEIN,
PHONE 23669, ALTHOUGH GARDNER HAS CABLED HEIN RE ARRIVAL,
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SUGGEST EMBASSY MAKE CONTACT. DAVY POWERGAS INTERESTED

DISCUSSING AMMONIA-URIA AND METHANOL MANUFACTURING
POSSIBILITIES WITH U.P.S.O. DIRECTOR OF PETRO CHEMICALS,
DR. GEORGE ARAMAYO. GARDNER PLANS TO MAKE BUSINESS CALLS
APRIL 17 AND 18 WITH HEIN.

3. SUBJECT MISSION MEMBER DR. WILBUR O. TEETERS, PRESIDENT
HOKE INTE,CONTINENTAL LTD. INTENDS ARRIVE LA PAZ SAME
FLIGHT AS GARDNER.ONWARD PLANS UNDETERMINED. KINDLY RE-

SERVE SINGLE ROOM HOTEL LIBERATADOR ACCORDINGLY. HOKE
TD. MANUFACTURERS VALVES, FITTINGS AND PRESSURE, VESSELS.
PRODUCTS USED IN INSTRUMENTATION, CHEMICAL PROCESSING
INDUSTRIES, PULP-PAPER MILLS, ETC. DR. TEETERS INTERESTED
IN DIRECT SALES.

3. BOTH MISSION MEMBERS AWARE OF THEIR PRIVATE UNOFFICIAL
PRESENCE IN LA PAZ BUT WOULD APPRECIATE APPROPRIATE
EMBASSY ASSISTANCE AND ADVICE. KISSINGER

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